

9 Making a living

Glossary

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9.1 **make a living** (phr) /meɪk ə 'lɪvɪŋ/
work and earn money • *Julia makes a living as a teacher.* ❖ _____

Reading Pages 102–103

9.2 **academic** (adj) /ækə'demɪk/
related to studying and thinking rather than practical work • *I enjoy painting rather than studying academic subjects like history.*
> academic (n) ❖ _____

9.3 **exhausting** (adj) /ɪg'zɔːstɪŋ/
very tiring • *Being a working mother is exhausting because you have to go to work as well as look after your family and home.*
> exhaust (v), exhaustion (n) ❖ _____

9.4 **rewarding** (adj) /rɪ'wɔːdɪŋ/
making you feel satisfied because you are doing sth useful or important • *It is very rewarding for teachers when their students pass their exams.* > reward (v, n)
❖ _____

9.5 **stressful** (adj) /'stresfl/
making you feel worried and nervous • *Her new job is very stressful.* > stress (v, n)
❖ _____

9.6 **well-paid** (adj) /wel 'peɪd/
paying a lot of money (for doing a job)
• *A well-paid job is essential for somebody who needs to support a family.* ❖ _____
📝 Opp: badly-paid

9.7 **hairdresser** (n) /'hædrəsə(r)/
sb whose job is to cut, wash and style people's hair • *My hair is a mess! I'm going to the hairdresser to have it cut.* ❖ _____

9.8 **biologist** (n) /baɪ'blɒdʒɪst/
sb who studies living things • *He is interested in sea creatures and wants to be a marine biologist when he grows up.* > biology (n), biological (adj) ❖ _____

9.9 **microbiologist** (n) /,maɪkrəʊbaɪ'blɒdʒɪst/
sb whose job is to study tiny living things, like bacteria • *Tom received the results of his blood tests from the microbiologist.*
> microbiology (n) ❖ _____

9.10 **conservationist** (n) /kɒnsə'veɪʃənɪst/
sb who takes part in protecting the environment • *Conservationists are worried about the long-term effects of putting up wind turbines all over the mountains.* > conserve (v), conservation (n) ❖ _____

9.11 **educator** (n) /'edʒukətə(r)/
sb who teaches people • *Basically, parents are a child's first educators who teach them their first life skills.* ❖ educate (v), education (n), educational (adj) ❖ _____

9.12 **entrepreneur** (n) /ɒntrəprə'nɜː/
sb who starts a business in order to make money • *Mark Zuckerberg is the successful entrepreneur who started Facebook.*
❖ _____

9.13 **thinker** (n) /'θɪŋkə(r)/
sb who thinks seriously to come up with theories about a specific philosophical or scientific topic • *Stephen Hawking, well-known for his theories about space, was one of the greatest thinkers of our times.* > think (v), thought, thinking (n) ❖ _____

9.14 **hot spring** (n) /hɒt sprɪŋ/
a place in the ground from which hot water comes up • *In many places, people bathe in hot springs for their health.* ❖ _____

9.15 **adaptable** (adj) /ə'dæptəbl/
able to change • *I'm sure she'll get used to her new job quickly as she's very adaptable.*
> adapt (v), adaptation (n) ❖ _____

9.16 **space shuttle** (n) /speɪs 'ʃʌtl/
a vehicle designed to travel into space and return to Earth more than once • *The Americans built the first space shuttle in the 1970s.* ❖ _____

9.17 **microscopic** (adj) /maɪkrə'skɒpɪk/
tiny • *The cells in our body are microscopic so you can't see them just using your eyes*
> microscope (n) ❖ _____

9.18 **cross over** (phr v) /krɒs 'əʊvə(r)/
to change to sth else • *In the past, jeans were worn by workers, but then they crossed over into everyday fashion.* ❖ _____

9.19 **lab** (n) /læb/
a room where experiments are done
• *These robots have been developed in labs in Japan.* ❖ _____ 📝 lab = short form of *laboratory*

- 9.20 leadership** (n) /'li:dəʃɪp/
the qualities or skills to be a leader • *A good manager needs to have great leadership skills.* ❖ _____
- 9.21 mentor** (n) /'mentɔ:(r)/
sb with a lot of experience who helps someone with less experience • *Helen's swimming coach was her mentor, who encouraged her to succeed.* ❖ _____
- 9.22 degree** (n) /dɪ'ɡri:/
a qualification from a university when you successfully complete your studies there • *If you have a university degree, you should be able to find a good job.* ❖ _____
- 9.23 tank** (n) /tæŋk/
a container for water or other liquid • *Olivia stopped at the petrol station because her petrol tank was nearly empty.* ❖ _____
- 9.24 curiosity** (n) /kjʊərɪ'bsɪti/
wanting to know or learn about sth • *Human curiosity about living things has led to many discoveries.* > curious (adj) ❖ _____
- 9.25 science-fiction** (adj) /,saɪəns 'fɪkʃn/
based on imaginary scientific inventions of the future, including travel to other planets • *Star Wars was one of my favourite science-fiction films.* ❖ _____
- 9.26 wreck** (n) /rek/
a ship that has sunk • *The wreck of the Victory was discovered in 2008.* > wreck (v) ❖ _____  Syn: shipwreck
- 9.27 intrigue** (n) /'ɪntri:g/
the act of making secret plans to trick others • *The Sherlock Holmes stories are full of intrigue and twists in the plots.* ❖ _____
- 9.28 career** (n) /kə'riə(r)/
a job or jobs that sb does in a particular line of work which might lead to more responsibility and better pay • *I enjoy playing the guitar, but I don't think it's worth trying to make a career as a musician.* ❖ _____
- 9.29 flip through** (phr v) /flɪp θru:z/
to look quickly at the pages of a book, magazine, etc. without reading it in detail • *He stood in the bookshop, flipping through the pages of the books as he tried to decide which one to buy.* ❖ _____
- 9.30 confuse** (v) /kən'fju:z/
to make you feel mixed up; to make sth difficult to understand • *I called the helpline to fix my internet connection, but their advice just confused me even more.* > confusion (n), confused, confusing (adj) ❖ _____
- 9.31 be made redundant** (phr) /bi: meɪd rɪ'dʌndənt/
to lose your job because your employer no longer needs you • *She was made redundant when the factory closed.* ❖ _____
- 9.32 permanent** (adj) /'pɜ:mənənt/
lasting forever • *He has a permanent job at the post office and I don't think he will ever leave.* > permanence (n), permanently (adv) ❖ _____  Opp: temporary
- 9.33 temporary** (adj) /'tempərəri/
lasting a short time • *This bad weather is temporary, so Grandma will soon be able to go out again.* > temporarily (adv) ❖ _____  Opp: permanent
- 9.34 self-employed** (adj) /,self ɪm'plɔɪd/
working for yourself, not for a company or organisation • *Ronald is a self-employed photographer who makes a living from photographing special events.* > self-employment (n) ❖ _____
- 9.35 part-time** (adj) /'pɑ:t taɪm/
for only part of the day or week in which people work • *She's still at college, so she only has a part-time job in a shop.* > part-time (adv) ❖ _____
- 9.36 badly-paid** (adj) /'bædli 'peɪd/
not given much money or a fair amount for doing a job • *Peter left his badly-paid job and got a new one.* ❖ _____  Opp: well-paid
- 9.37 manual** (adj) /'mænʊəl/
using your hands or your physical strength rather than your mind • *Farming is hard, manual work which needs a lot of energy.* ❖ _____
- 9.38 skilled** (adj) /skɪld/
having the training and experience necessary to do sth well • *The furniture was made by skilled craftsmen and is very good.* > skill (n) ❖ _____  Opp: unskilled
- 9.39 air-traffic controller** (n) /,eə træfɪk kən'trəʊlə(r)/
sb who gives instructions to aircraft pilots to help them land or take off • *Our plane made an emergency landing at another airport when the air-traffic controller warned the pilot of dangerous weather conditions at our destination.* > air-traffic control (n) ❖ _____

- 9.40** **beekeeper** (n) /'bi:ki:pə(r)/
sb who has bees, looks after them and usually collects the honey they produce • *Beekeepers have to wear protective clothing so they don't get stung while working.* > beekeeping (n)
❖ _____
- 9.41** **shift** (n) /ʃɪft/
If workers work shifts, they work for a period of time during the day or night and are then replaced by other workers. • *She's a nurse and is doing the night shift this week.*
❖ _____
- 9.42** **invest** (v) /ɪn'vest/
to buy sth that you hope will give you a profit • *He's looking for a partner to invest in his business and provide him with the money he needs to start it up.* > investment (n)
❖ _____
- 9.43** **bank balance** (n) /'bæŋk bæləns/
the amount you have in your bank account • *This app allows me to check my bank balance via my smartphone so I don't spend too much.* ❖ _____
- 9.44** **profit** (n) /'prɒfɪt/
money you get from selling sth for more than it cost you • *The company produces laptops which cost about £300 and then sells them at £1,000, making a profit of about £700 on each one.* > profit (v), profitable (adj)
❖ _____
- 9.45** **position** (n) /pə'zɪʃn/
a job • *The position of chef at the local restaurant is being advertised in this magazine.* ❖ _____
- 9.46** **salary** (n) /'sæləri/
money that you receive from your employer every month • *His salary is paid into his bank account once a month.* ❖ _____
- 9.47** **production line** (n) /prə'dʌkʃn laɪn/
a line of machines or workers in a factory on which each deals with a different stage of producing sth until it is completed • *At most stages of car production lines, humans have been replaced by robots.* ❖ _____
- 9.48** **business plan** (n) /'bɪznəs plæn/
a plan showing the aims of a business and how these can be achieved • *If we follow our business plan, we should start to make a profit after our first year.* ❖ _____
- 9.49** **full-time** (adj) /fʊl 'taɪm/
for all the usual working or studying hours of a week • *Vanessa found a full-time job, working nine to five, at a travel agency.* > full-time (adv) ❖ _____
- 9.50** **earn** (v) /ɜ:n/
to get sth (usually money) for sth that you have done or made • *Photography is fun, but it's a hard way to earn a living.* > earnings (n pl)
❖ _____

- 9.51** **customer** (n) /'kʌstəmə(r)/
sb who buys sth from a shop or business
• *The shop's online customers complained about waiting so long for their deliveries.*
❖ _____
- 9.52** **turn sth into sth** (phr v) /tɜ:n 'sʌmθɪŋ 'ɪntə 'sʌmθɪŋ/
to change sth so that it becomes sth different
• *He turned his spare room into an office.*
❖ _____

Work-related adjectives

academic	part-time	stressful
badly-paid	permanent	temporary
exhausting	rewarding	well-paid
full-time	self-employed	
manual	skilled	

Listening Page 106

- 9.53** **get sth out of sth** (phr v) /get 'sʌmθɪŋ aʊt əv 'sʌmθɪŋ/
to gain an advantage from sth • *She gets hours of pleasure from painting landscapes.*
❖ _____
- 9.54** **turn out (to be)** (phr v) /tɜ:n aʊt (tʊ bi:)/
to prove (to be) • *Their new business plan turned out to be a success.* ❖ _____
- 9.55** **bill** (n) /bɪl/
a piece of paper that shows how much money you must pay for sth • *I always pay the phone bill on time.* ❖ _____
- 9.56** **fit in** (phr v) /fɪt ɪn/
to become part of or match with sth in an easy natural way • *Despite his lack of experience, his enthusiasm helped him fit in with the rest of the team.* ❖ _____
- 9.57** **income** (n) /'ɪŋkʌm/
money you earn • *Our family income is just enough to pay our monthly bills.*
❖ _____

Speaking Page 107

- 9.58** **bonus** (n) /'bʌʊnəs/
money added to sb's salary • *There has been a news report on the ridiculously high bonuses that were given to bank bosses during difficult times.* ❖ _____
- 9.59** **overtime** (n) /'əʊvətaɪm/
extra time that sb works in addition to their normal hours • *I'll ask the boss if I can do some overtime this week to get some extra pay.* ❖ _____

Grammar Page 108

- 9.60 apologise** (v) /ə'pɒlədʒaɪz/
say you are sorry for doing sth wrong
• *I apologise for shouting at you yesterday.*
> apology (n), apologetic (adj) ❖ _____
- 9.61 deny** (v) /dɪ'naɪ/
to say sth isn't true • *Jack denied that he had stolen the money, but the police didn't believe him.* > denial (n) ❖ _____
- 9.62 insist** (v) /ɪn'sɪst/
to say firmly when others disagree
• *It was embarrassing when Dad insisted on driving me to university.* > insistence (n), insistent (adj) ❖ _____

Use your English Page 109

- 9.63 promote** (v) /prə'məʊt/
give sb a more responsible job in a company
• *Rebecca has been promoted from assistant editor to chief editor.* > promotion (n)
❖ _____
- 9.64 make an offer** (phr) /meɪk ən 'ɒfə(r)/
to ask sb if they would like to do or have sth
• *The shop made him a job offer, but he didn't accept it as the salary was too low.*
❖ _____
- 9.65 lose your temper** (phr) /lu:z jɔ: tempə(r)/
get angry • *Sharon lost her temper and shouted angrily at Jack when he broke her new phone.* ❖ _____
- 9.66 get the sack** (phr) /get də 'sæk/
to tell sb that they can no longer work for you
• *He was always late for work, so he got the sack.* ❖ _____
- 9.67 promotion** (n) /prə'məʊʃn/
a move to a more important job in a company
• *She used to be a teacher but got a promotion and is now the principal.* > promote (v) ❖ _____
- 9.68 take on** (phr v) /teɪk ɒn/
employ • *The company hasn't taken on any new employees this year.* ❖ _____
- 9.69 staff** (n) /stɑ:f/
all the people who work in a place • *The hotel staff were very friendly.* > ❖ _____
- 9.70 reject** (v) /rɪ'dʒekt/
refuse to accept or agree with sth • *Mary rejected the offer because she was happy with the job she had.* > rejection (n)
❖ _____

- 9.71 management** (n) /'mænɪdʒmənt/
the activity of helping to run or control a company or organisation • *The restaurant is under new management, so we have a new menu.* > manager (n) ❖ _____
- 9.72 retail** (n) /'ri:teɪl/
selling goods to the public, not from business to business • *He works in the retail industry as a shop manager.* ❖ _____
- 9.73 out of work** (phr) /aʊt əv 'wɜ:k/
unemployed • *The supermarket closed and now we are all out of work.* ❖ _____
- 9.74 Congratulations!** (excl) /kən'grætʃu'leɪʃn/
We say this to sb to say we are happy about a happy event or when they did sth well.
• *Congratulations! You have won first prize.*
> congratulate (v) ❖ _____
- 9.75 be in debt** (phr) /bi: ɪn 'det/
owe money • *Stop using your credit card because you are already in debt and owe money to the bank.* ❖ _____
- 9.76 market** (n) /'mɑ:kɪt/
trade or investment business • *There is a growing market for goods made under fair working conditions.* ❖ _____
- 9.77 crash** (v) /kræʃ/
to fail suddenly or drop in value • *When the property market crashed, their home was worth only half what they paid for it.* > crash (n) ❖ _____
- 9.78 candidate** (n) /'kændɪdeɪt/
sb who is being considered for a job • *There are three candidates for this job, and they all have years of experience.* ❖ _____
- 9.79 sales assistant** (n) /'seɪlz ə'sɪstənt/
sb who sells things • *She asked the sales assistant to show her the range of make-up available.* ❖ _____

Writing Pages 110–111

- 9.80 up to standard** (phr) /ʌp tə 'stændəd/
at an acceptable level • *The photos weren't up to standard, so they didn't appear in the magazine.* ❖ _____
- 9.81 employee** (n) /ɪm'plɔɪi:
sb who is paid to work for sb else • *She runs a successful business and treats her employees fairly.* > employer, employment (n), employ (v)
❖ _____
- 9.82 appropriate** (adj) /ə'prəʊpɪət/
suitable • *Do you think these clothes are appropriate for my job interview?*
❖ _____ ☞ Opp: inappropriate

- 9.83 source** (v) /sɔːs/ to get (sth) from a specific place • *All the materials the company uses to make clothes are sourced locally.* > source (n) ❖ _____
- 9.84 supplier** (n) /sə'plaɪə(r)/ a person or company that sells sth • *They are one of the biggest computer suppliers in the area.* > supply (v, n) ❖ _____
- 9.85 flexible** (adj) /'fleksɪbl/ able to be changed easily • *Sarah is self-employed, so her work schedule is quite flexible.* > flexibility (n) ❖ _____
- 9.86 atmosphere** (n) /'ætməsfiə(r)/ the feeling in a particular place or in a group of people • *The factory workers were under so much pressure to keep their jobs that the atmosphere was very stressful.* > atmospheric (adj) ❖ _____
- 9.87 facility** (n) /fə'sɪləti/ a room, equipment or service provided for a particular purpose • *The university facilities include a library and a sports club.* ❖ _____
- 9.88 outline** (v) /'aʊtlaɪn/ to describe the main details of sth • *The manager called a meeting to outline the company's plans for development.* > outline (n) ❖ _____
- 9.89 employ** (v) /ɪm'plɔɪ/ to give sb a job and pay them for doing it • *Thousands of people were employed at the car factory until it closed.* > employment, employer, employee (n) ❖ _____
- 9.90 observation** (n) /əbzə'veɪʃn/ comment • *Our teacher made the observation that our computer studies projects were very good.* > observe (v) ❖ _____
- 9.91 work station** (n) /wɜːk 'steɪʃn/ a computer at work that is part of a larger system • *Each IT employee can log on to the office network from their work station.* ❖ _____
- 9.92 improvement** (n) /ɪm'pruːvmənt/ making sth better • *This silent washing machine is a great improvement over older models.* > improve (v) ❖ _____
- 9.93 supervisor** (n) /'suːpəvaɪzə(r)/ sb who makes sure that sb else does a job correctly or that a job or activity is done correctly • *Her supervisor was annoyed when she was late for work.* > supervise (v), supervision (n) ❖ _____
- 9.94 mop** (n) /mɒp/ a tool with a long handle and soft material at the end for washing floors • *After spilling coffee on the floor, he cleaned it up with a mop.* > mop (v) ❖ _____
- 9.95 trolley** (n) /'trɒli/ a shopping cart for carrying things in a shop • *The children put some extra things they wanted into the shopping trolley, so their mum wasn't happy when she found out.* ❖ _____
- 9.96 shockingly** (adv) /'ʃɒkɪŋli/ surprisingly, in a bad way • *The restaurant kitchen was shockingly dirty.* > shock (n, v), shocking (adj) ❖ _____
- 9.97 proper** (adj) /'prɒpə(r)/ suitable or correct • *I ate some fruit earlier, but I haven't had time to have a proper meal today.* > properly (adv) ❖ _____
- 9.98 scream** (v) /skri:m/ to shout with a loud high sound because you are scared or hurt • *Some of the children screamed when the earthquake struck.* > scream (n) ❖ _____
- 9.99 satisfaction** (n) /sætɪs'fækʃn/ a feeling of happiness • *It gave us great satisfaction to complete the trek without any problems.* > satisfy (v), satisfactory, satisfied (adj) ❖ _____ 📖 Opp: dissatisfaction

Business-related nouns


bank balance	leadership	salary
bonus	position	satisfaction
business plan	production line	shift
overtime	profit	work station

People and jobs

air-traffic controller	customer educator	staff supervisor
beekeeper	employee entrepreneur	supplier thinker
candidate	mentor	
celebrity		
conservationist	sales assistant	

Live well, study well

Page 112

- 9.100 respected** (adj) /rɪ'spektɪd/
that many people admire for good qualities
• *My father was a respected lawyer before he retired.* > respect (n, v), respectable (adj)
❖ _____
- 9.101 exaggerated** (adj) /ɪg'zædʒəreɪtɪd/
written or spoken of in a way that makes sth seem more extreme than it is • *Having a huge number of followers on social media gives people an exaggerated sense of self-importance.* > exaggerate (v), exaggeration (n) ❖ _____
- 9.102 spot** (v) /spɒt/
to see • *I spotted a frog in my back garden last night.* ❖ _____
- 9.103 fake** (n) /feɪk/
sth that isn't real • *The holiday offer was a fake so they lost their money and had nowhere to go.* > fake (v, adj) ❖ _____
- 9.104 celebrity** (n) /sə'lebrəti/
a famous person • *The Oscar award ceremony was attended by hundreds of Hollywood celebrities.* > celebrate (v), celebration (n), celebratory (adj)
❖ _____
- 9.105 echo chamber** (n) /'ekəʊ tʃeɪmbə(r)/
a situation where you only meet people of the same opinion as your own • *It's also important to listen to the views of people outside your comfortable echo chambers, where everyone agrees with you.* ❖ _____
- 9.106 the norm** (n) /ðəː nɔːm/
the usual way sth happens • *Eating potatoes almost every day is the norm in parts of Britain.*
> normal (adj) ❖ _____
- 9.107 biased** (adj) /'baɪəst/
unfairly going against or supporting one person or idea without considering others • *He felt that he didn't get the job because the manager was biased against employing foreign workers.*
❖ _____
- 9.108 one-sided** (adj) /,wʌn 'saɪdɪd/
presenting a situation only from one point of view • *Many newspapers present only a one-sided view of political issues, so we seldom get the full picture.* ❖ _____
- 9.109 inaccurate** (adj) /ɪn'ækjərət/
incorrect • *This article is inaccurate; it says John Lennon was killed in 1970, but he was actually killed in 1980.* > inaccuracy (n)
❖ _____  Opp: accurate
- 9.110 primary** (adj) /'praɪməri/
first or most important • *His primary goal is to get a university degree in law.* ❖ _____
- 9.111 broaden** (v) /'brɔːdən/
to widen • *Working as a volunteer at a summer camp helped broaden her work experience.* ❖ _____
- 9.112 alternatively** (adv) /ɔːl'tɜːnətɪvli/
as another option • *You could ask the boss for a higher salary. Alternatively, you could start looking for a better job elsewhere.*
❖ _____