



Advertisers have got many clever techniques to get children to want to buy their products. Have you ever decided that you wanted a product after seeing an advertisement for it in a magazine or in a television advert? If so, the techniques used in the advertisement may have worked on you!

Advertising techniques are designed to make you believe certain things about a product. Some of these things may be true, but others may not be. By understanding advertising techniques, you can work out what is and isn't true in an advert. This can help you make better choices about what to buy.

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## Facts About Models in Advertising

Almost all models in advertisements in beauty and fashion magazines have something in common: they look beautiful. In fact, they usually look perfect. They never have spots, their hair is gorgeous and they are usually incredibly thin. The models look this way because the advertisers want to sell a product. The adverts are designed to make people think that they can become as perfect as the model if they buy the product.

Many teenagers, especially teenage girls, spend time looking at and comparing themselves to these images. Not looking like the models in the magazines can have an impact on teens' self-esteem and confidence.



But no one should compare themselves to images in magazines because these images are not real. The models look far more perfect than they really are. The lighting is perfect and the models' makeup is put on by professional makeup artists. But what really makes the models look perfect happens *after* their picture is taken! Almost all photographs of models in magazines are 'digitally enhanced,' or 'retouched'. This means that a computer is used to 'fix' everything about the model that is not perfect.

It's impossible to look like the models you see in the magazines because even the models don't look that way in real life. A famous model called Cindy Crawford once said, 'I wish I looked like Cindy Crawford!'

So when you see a 'perfect' model in a magazine, remember that he or she is not really perfect. No one is. And that's part of what makes us beautiful.

**Original** 





