## Unit 4 Opportunities

Children playing at an entertainment center

## FEATURES

## 46 Will a robot take your job?

The future of work

## 48 What's next?

We hear from people facing life-changing decisions.

## 50 A better life?

One reporter's view of the economic boom in China

## 54 Everest tourism

 changed Sherpa livesA video about the people who live near Mount Everest

1 Work in pairs. Look at the photo and the caption. What do you think the children are doing?

2 Did you want to do any of these jobs when you were a child?

| ballet dancer | movie star | firefighter | soccer player <br> pilot |
| :--- | :--- | :--- | :--- |
| train engineer | police officer | rock star | scientist |

3 Work in pairs. Look at the words that can describe jobs. Are they positive or negative? Which words can describe the jobs in Exercise 2?

| underpaid <br> dirty | boring <br> enjoyable | challenging | exciting |
| :--- | :--- | :--- | :--- |$\quad$| dangerous |
| :--- |
| responsible |

$4 \square 27$ Work in pairs. Listen to three people talking about their childhood ambitions. Answer the questions for each person.
1 Which job did they want to do when they were young?
2 Which job do they do now or do they plan to do?
3 How do they describe the jobs?
5 Work in pairs. Ask and answer the questions in Exercise 4 about your own ambitions.

## 4a Will a robot take your job?

## Word focus job and work

1 Look at the sentences. How do we use job and work?
1 A lot of jobs are kind of boring, but my job has lots of variety.
I've worked as a firefighter for ten years-it can be hard work.

2 Complete the sentences with the correct form of job or work.
1 Where do you $\qquad$ ? $\qquad$ for?
2 Do you have an interesting in the same company
4 My sister _ in
as me. B: No, he's at
3 Work in pairs. Take turns asking and answering questions 1-3 from Exercise 2. If you don't have a job, imagine you are someone you know.

## WILL A RE"BOT TAKE YOUR JOB?

## Reading

4 Work in pairs. Look at the jobs. Do you think a robot could do these jobs? Why or why not?

| electrician <br> taxi driver | engineer <br> teacher | clerical worker <br> telemarketer | nurse |
| :--- | :--- | :--- | :--- |

5 Read the article and check your ideas from Exercise 4.
6 Read the article again and say:
1 which jobs are already done by robots. 2 what the Oxford University study looked at 3 one job that is at risk, and one that is not.
7 Work in pairs. Find predictions in the article about these jobs. Do the predictions surprise you? Why or why not?
1 factory work
2 engineers
3 taxi drivers
28 How likely is it that you'll lose your job to a robot? According to Toby Walsh, a professor of Artificial Intelligence, it's hard to think of a job that a computer won't be able to do. There are already some factories where all the work is done by robots, and there will certainly be more in the future. But what about teachers, engineers, and electricians? A team at Oxford University studied 350 different professions and suggested that 35 percent of UK jobs might go to robots in the next 20 years. In particular, work that is repetitive' or involves handling small objects will be at risk of automation. ${ }^{2}$ On the other hand, jobs that involve helping other people or having original ideas will probably always need people. So journalists, nurses, engineers, and teachers won't be at risk, but clerical workers and telemarketers may not be so lucky. The Oxford study gives the probability for each of the 350 jobs. Electricians ( 65 percent) are more at risk than taxi drivers ( 57 percent). One global taxi company says driverless taxis will be on every street corner eventually. However, a spokesperson for London taxi drivers isn't convinced. "It won't happen. Driverless cars normal vehicles."
'repetitive (adj) /ri'petttiv/ repeating the same thing in the same way many times 2automation ( $n$ ) /s:to'merfon/ the use of machines to do tasks automatically

## Grammar predictions

- PREDICTIONS WITH WILL, MAY, and MIGHT

$$
\begin{aligned}
& \text { will } \\
& \text { won't }
\end{aligned}
$$

will certainly / definitely
Robots certainly / definitely wo may (not), might (not) will probably probably won't
For more information and practice, see page 162.
8 Look at the grammar box. Underline the future forms (verb + base form) in the article.
9 Work in pairs. Look at the sentences you have underlined in the article. Which two predictions does the writer think are much less certain than the others?
10 Circle the appropriate words to complete the information about household robots.


The robots are coming, according to robot manufacturers. They say that in five or ten years, we 'will / won't all have robots in our hos. Very soon, robots hat can cook and fold clothes ${ }^{2}$ might not / will be available. In the future, there ${ }^{3}$ may / won't even be robots to look after our elderly parents, and we ${ }^{5}$ will / won't ook after our elderly parents, and we 'will won't be able to watch wherever we are. One thing is certain: We might not / won't be able to live without the help of robots in several aspects of our lives.

11 Cross out the option that is not logical to complete the sentences.
1 Hyundai is building a new factory. They may / will / zwon't need more workers.
2 Ravi isn't very good at his job. He might might not / won't get a promotion.
3 I'm bored with my job. I think I may / might not / will look for a new one.
4 The office changes are not important. They might not / will / won't affect our work.
5 Don't worry about your exam! You may / might / won't do better than you expect.

12 Write predictions. Use a form from the grammar box and the words below. Then compare your predictions with your partner. Do you agree?
1 My English exam results / (probably / definitely) / good /
My English exam results will probably be good because I've worked hard.
2 Finding a good job / (certainly / probably) / easy /
3 People's salaries / (definitely / might) / go down / .
4 Unemployment / (definitely / probably) / get better /
5 Environmental problems / (definitely / may) get worse /
6 The amount of free time we have / (certainly / might) / go up / .

## Speaking mylife

13 Work in groups. How likely are you to do the following in the next two years? Give reasons. Use future forms from the grammar box in your conversations. Add ideas of your own.

1 buy a motorcycle
2 get a degree
3 get a cat
4 get married
5 look for a job
6 make new friends
8 move to a new house
A: Are you likely to buy a motorcycle in the next two years?
B: Actually, I might buy one this summer. I'd love to take a big road trip across Europe.

## 4b What's next?



5 D 29 Listen to an excerpt from a radio program celebrating International Women's Day. Circle the correct option to complete the sentences.
1 Devi is working / studying.
1 Devi is working/studying.
3 Devi wants to be a boss / a nurse.
4 Elisabeth intends to leave her job / retire.
5 Sahera has just started / graduated from university
6 Sahera plans to stay in /leave Kabul.
$6 \square 29$ Listen to the excerpt again and correct the factual mistakes.
1 Devi isn't going to stay at home forever
2 Devi is taking an exam tomorrow.
3 Elisabeth is going to join a new company.
4 Elisabeth is meeting her new boss on Wednesday.
5 Sahera's friend is going to work in the United States.
6 Sahera's friend is leaving Kabul next month
7 Which of the three women is most certain about her plans? Who doesn't know yet?

## Grammar future forms

8 Look at the sentences in bold in the Track 29 audioscript on page 182. Find the following.

1 something that is scheduled on a calendar
2 something Devi decides to do as she is speaking
3 something Devi has arranged to do
4 something Devi has already planned to do
9 Read what Elisabeth and Sahera say in the audioscript. Underline at least six other sentences about future plans.

## - FUTURE FORMS

1 present continuous: I'm taking the exam next month.
2 will: Just a minute, l'll get you some.
3 going to: I'm going to start my own business.
4 simple present: The semester starts in January.
For more information and practice, see page 162
10 Look at the grammar box. Match the future forms ( $1-4$ ) with the uses ( $\mathrm{a}-\mathrm{d}$ )
a a plan or intention decided before the moment of speaking
b a decision made at the moment of speaking ___
c an event that follows a regular schedule -
d a fixed arrangement to do something at a specified (or understood) time in the future ___

11 Circle the correct option
I finished school last month. ' I'm going to take / I take the summer off, but in September ${ }^{2}$ I'll start / I'm starting as an apprentice in a garage. ${ }^{3}$ I take / I'm taking a night class as well. That ${ }^{4}$ starts is going to start on October 9th. I'm lucky-some of my friends don't know what ${ }^{5}$ they're going to do / the first time since our exams. Actually I think I'Il send I I'm sending them a message about th right now.

12 Complete the responses with the most appropriate future form. Then work in pairs. Compare and discuss your answers.
1 A: Do you have any plans for when you finish college?
A. I can't decide what

2 A: I can' decid $\qquad$ take) a year off.

B: It's OK. $\qquad$ (help) you.
3 A: Is it true that Samira is leaving? B: Yeah, she
A: Did you enroll for evening classes? B: Yes, (go) to my first class tonight.

## Speaking mylife

13 Draw a calendar for the next four weeks. Write in these things.
plans you have made (shopping trips, etc.) arrangements (hair appointments, etc.) things you are still unsure about (weekend activities, etc.)

| NOVEMBER |  |  |
| :--- | :--- | :--- |
| $2-8$ | $9-15$ | $16-22$ |
| 6th-7th | thth-dentist <br> Weekend away? |  |
| 3p.m. |  |  |

14 Work in pairs. You need to meet several times for a project for your English class. Find dates when you can get together.

A: What are you up to next week? Maybe we can get
together early in the week.
B: OK. But I'm going to the dentist on Monday, so how about Tuesday?

## 4c A better life?

## Reading

1 How can these things improve your opportunities in life? Make notes and then compare with your partner.
the place you go to school
the place you live
the career y
2 Read the article quickly. Which paragraph(s) (1-4) talk(s) about these topics?
a training and education
b the movement of people
the development of new towns
3 Read the first two paragraphs of the article. Put these things in the order in which they appear in a new town in China

- a street stalls
-_ b cell phone companies
- c clothing stores
- d construction workers
- e entrepreneurs
- g women

4 Read the rest of the article. Are the sentences true (T) or false ( F )?
1 According to the writer, the early development of new towns is
always different
2 The majority of Chinese people
live in rural areas
3 About ten million people a year move to the cities
Education and tra
Education and training are high priorities for many
new factory towns.
5 It's difficult to find training courses in factory towns.
5 Work in pairs. Do you think that the people in the new towns have a better life than they did in their villages? Why or why not?

## Critical thinking the author's

 view6 Authors can show things in a positive, negative, neutral way. Read these excerpts from the article and say which one expresses a positive view and which two are neutral. Which words help you decide?

1 When the town starts to grow, the cell phone companies arrive.
2 The human energy in these new towns is amazing: the brave entrepreneurs, the quick moving builders, the young workers a long way from home.
3 Another young man I met is learning Arabic and is going to work as a translator for Middle Eastern buyers.

7 Work in pairs. Find other sentences in the article in which the author shows his view. What is his view?

8 Work as a class. How do the changes described in the article compare to a place or country you are familiar with?

## Vocabulary pay and conditions

9 Work in pairs. Read the sentences. Think of one job to match each description.
1 In this job, people work long hours. $H$
2 Employees get four weeks' paid vacation a year. -
3 Workers get regular pay raises.
4 The salary is excellent.
5 Employees can choose to work flexible hours.
6 There are lots of opportunities for promotion.
7 Staff members often have to work overtime.
8 There is a generous pension plan. ___
10 Put the words in bold in Exercise 9 into three groups: money (M), hours (H), and benefits (B). Then add these words to the groups

| clocking in and out $\frac{H}{}$ <br> discounts on company | bonuses <br> company car <br> products |
| :--- | ---: |
| free language classes - | part-time |

free language classes __ wages health insurance

Speaking mylife
11 Work in pairs. What four things in Exercises 9 and 10 does the perfect job have? Put them in order, 1 to 4 . Then compare with another pair


We spoke to Peter Hessler about his experience of the fast-changing life in China

How does a new factory town begin?
1 The beginning of a new Chinese factory town is 5 always the same: In the beginning there are many construction workers. They are men who have come from country villages, and they are quickly joined by entrepreneurs. ${ }^{\text {Th }}$ These businessmen sell meat, fruit,
and vegetables from street stalls. Later, the first real
10 stores appear. The same businessmen may start to sell construction materials.

## What comes next?

2 When the town starts to grow, the cell phone When the town starts to grow, the cell phone
companies arrive. They sell prepaid phonecards to
15 the workers so that they can call the families they left behind. When the factories built by the men from th villages start production, you begin to see women Ahe the ar in whe shoe stores appear. And eventually, you see publi 20 services, like buses.

What does it feel like to be there?
B The human energy in these new towns is amazing: the brave entrepreneurs, the quick-moving builders, the young workers a long way from h 25 opportunities have created an extremely motivated
population. There are 1.3 billion people in China, and 72 per cent of them are between the ages of 16 and 64. A majority now live in towns rather than villages.

Every year about ten million people move to the
cities. Social scientists predict that by 2020 the urban population will be 60 per cent.

What kind of life do people want? Most people in China have seen their standard of living go up in recent years. Chinese schools have
been very successful, and the literacy rate ${ }^{2}$ is over 90 percent. So the next step is to develop highe education, because many people are looking for better training or education. There's a huge number of private courses in a Chinese factory town: English classes,
typing classes, technical classes. One young mans I
typing classes, technical classes. One young man I He now works in a factory and spends a quiler of his wages on training Another young a quarter of learning Arabic and is going to work as translator
for Middle Eas and bors. Tow
Chin have grown in order to macory town of f able to have these products for themselves.

[^0]

## 4d Would you mind ...?

## Vocabulary job requirements

## Assistant Researcher <br> NaturalHistoryNet TV

Full-time position. Initial 12-month contract.
You will be responsible for

- assisting the Research Coordinator on a variety of film projects.
- managing film production materials
- dealing with queries related to current and past projects.


## You will have

- a degree in a relevant subject.
- 1-2 years' experience in film production
- excellent database and research skills.


## You will be

- organized and independent.
- able to meet strict deadlines.
- good at working under pressure.

Send resume and cover letter to:
Anila.Jones@NHNTV.com
Closing date June 15th

1 Read the job ad and find the following: 1 duties
2 deadline for applications
3 skills and qualifications required
4 personal qualities required
2 Work in pairs. Choose three jobs you know something about. What are the most important requirements of those jobs? Compare your ideas

## Real life making and

 responding to requests3 - 31 Work in pairs. Listen to two friends, Rudi and Mark, discussing the position in the ad. Answer the questions.
1 Does Mark meet all the requirements?
2 Is his resume ready?
3 What will he need for the interview?
$4 \boxtimes 31$ Look at the expressions for making and responding to requests. Listen again and circle the expressions Rudi and Mark use.

## $>$ REQUESTS

## Making requests

Making requests
Is it all right if $I$ list you as a reference?
Would it be OK to borrow your suit?
Is it OK to take your car?
Would it be all right if I used your phone?
Would you mind checking my application form? Do you mind helping me with my resume?
Could you give me a ride to the interview?
Could you give me a ride to the interview? Will you be able to do it today?
Responding to requests
Of course (not).
I'm not sure about that.
Yes, I will.
Sure, no problem.
5 Would you like to get a job like the one in the ad? Why or why not?

6 Pronunciation weak and strong auxiliary verbs
a $\square 32$ Listen and repeat the exchange. Notice how the auxiliary verb will is not stressed in the full question and is stressed in the response.
A: Will you be able to do it today?
B: Yes, I will.
b 33 Match the questions (1-5) with the responses (a-e). Then listen and check. Work in pairs. Practice the exchanges.

1 Are you going to apply for the job?
2 Will he help you with your resume?
3 Are they still advertising that job?
4 Does she meet our requirements?
5 Will it be an all-day interview?
a I don't think she does.
b I think it might
c No, they aren't.
d Of course he will.
e Yes, I think I will.
7 Work in pairs. You are going to act out short conversations in different situations. Turn to page 155.

## 4e I'm enclosing my resume

## Writing a cover letter

1 Work in pairs. Which do you think is the mos common way to apply for a job? Tell your partner.

## a resume

a letter
a personal contact
a phone call
an application
Read the cover letter in reply to the ad on page 52. Match the information (a-i) with the parts of the letter. What information (if any) can you leave out if you send the letter as an email?
a reference to your resume
b the date
c the name and address of the person
you are writing to
d the reason for your letter
your address
f your phone number
$\begin{array}{ll}\mathrm{g} & \text { your qualifications } \\ \mathrm{h} & \text { your relevant experience }\end{array}$
i your relevant
3 Compare the letter to the style you use in your country. Answer the questions.
1 Is the layout different? How?
2 Does it include the same information?
3 Is the information in the main part of the letter sequenced in the same way?

4 Writing skill formal style
a A formal letter in English uses these features. Underline examples of each one in the letter.
1 concise sentences
2 formal phrases to begin sentences
2 formal phrases to
3 no contractions
4 standard phrases to open and close the letter
b Rewrite the sentences in a more formal style.
1 I'll finish my degree soon.
2 Give me a call.
2 Give me a call.
3
I saw your ad in the newspaper, and I thought it looked really interesting.
4 I've sent you my resume as well.
5 I'll be free beginning in August.
6 Thanks a lot.

9125 West 6th St., Coral Springs, Ohio 68776
(227) 752-4446

July 7, 2017
Angela Jones, NHN TV
8334 Bruce St.
Brownsville
Rhode Island 42935
Dear Ms. Jones,
I am writing in reply to your advertisement in the Daily Herald for the position of Assistant Researcher. I will graduate with a degree in Digital Media this month from Cleveland University. I have experience in film production and post-production as I have worked part-time at my university television station for the last year.
I consider myself to be hard-working and organized in my work. As part of my job with the university television station, I was responsible for planning schedules and program archiving.
I am available for an interview at any time and available to start work at the beginning of August. I am willing to relocate if necessary
I am enclosing my resume, which gives full details of my qualifications, work experience, and skills as well as my contact information.

Thank you very much. I look forward to hearing from you.
Yours sincerely,


Mark Nolan

5 Write a cover letter to go with an application for a job you would like. Follow the layout and style of the letter from Mark.
6 Exchange letters with your partner. Use these questions to check your partner's letter.
Is it clear how to contact this person?

- Is the style appropriate?
- Does the person sound like a good candidate?


## 4f Everest tourism

 changed Sherpa livesWithout Sherpas, it is impossible for people to climb Mount Everest.

## UNIT 4 REVIEW AND MEMORY BOOSTER

## Grammar



1 Complete each comment from student chefs with one or two words or a contraction.
1 "I'm sure nobody $\qquad$
"I'm
3 "This $\qquad$ definitely impress the
"I'm going
country one day."
"Muntry one day _ be the best chef in the

5 "My parent $\qquad$ be so proud of me",

7 "My friends $\qquad$ turn out as I expected." them about my day." believe me when I tel $2>\mathrm{MB}$ Work in pairs. Find two plans and two predictions in Exercise 1. Explain the use of the verbs in each comment.
3 DMB Work in pairs. Ask your partner about plans he or she has for when your English course ends.

## ICAN

make predictions about future events (predictions with will)
show different degrees of certainty about predictions (may, might, could)
ask and answer questions about future plans and arrangements (going to, present continuous)

## Vocabulary

4 Match the verbs (1-5) with the nouns (a-e) to make expressions about education.
1 apply

- a an apprentice
3 get $\quad \circ \quad 0 \quad$ b an exam
4 graduate $\circ \quad \circ$ d good grades
5 retake $\circ \circ$ e to college

5 MB Work in pairs. For each of these jobs, discuss the qualities and qualifications you need and the pay and conditions. Then say which job would be best for your partner and give reasons.


ICAN
talk about stages in education and job training
describe different jobs, job requirements, and conditions

## Real life

6 Work in pairs. Match the beginnings of the sentences (1-3) with the endings (a-c). Then act out a conversation that includes the requests and appropriate replies.
1 Could you
2 Is it all right if
3 Would you mind -
a borrow your phone?
b help me with this application?
c lending me some money?
7 >> MB With your partner, act out similar conversations for two of these situations
a problem at work
an important exam ahead
a meeting with a new boss your first day at college

I CAN
make and respond to requests


[^0]:    'entrepreneur (
    ${ }_{2}$ companies
    read and wit n /litrorsi rett/ the number of people who can read and write

